

Express Selector *Plus*

Express Selector Plus (ESP) Tool

This simple Web-based tool makes it easy to build, price and source a wide selection of IBM midmarket oriented products across the System x, Storage and BladeCenter product families . The ESP tool enables Business Partners to:

- View detailed product specifications and price, featuring Sell More Blue Grid pricing
- Find and build a validated system by family, business use, competitive comparison or technical specification – deliver systems that work the first time, every time!
- Check Distributor stock availability.
- View competitive comparisons with HP and Dell products.
- Obtain information on the latest promotions and incentives.

Plus, the following **new features have been added to the tool:**

Microsoft 2007 Word and Excel Productivity tools - These plug-ins allow users to easily pull in information from the ESP tool like product descriptions, images, stock availability, configurations, etc. into 2007 Word or Excel documents for proposals, quotes and letters. View a [short video](#) of these tools.

Download the installation guides:

- [Word ESP Plug-In Guide](#)
- [Excel ESP Plug-In Guide](#)

Get started with Express Selector Plus by completing the quick and easy registration form on the Express Selector Site at www.express-selector.com. More information and a demo video can be found [here on PartnerWorld](#).

